



Steb Fisher



ANNUAL REPORT

2021/2022



CLUB OF THE YEAR

COMMODORE'S MESSAGE

When we can, we will...

Dear Members

What an extraordinary period the last two years have been. Our committees, volunteers, members and supporters would not allow the pandemic or lockdowns to be an excuse, but rather an opportunity, to reinvent and push through.

It was almost unimaginable that from being in the most locked-down city in the world and up against larger interstate clubs with fewer restrictions and having large teams of paid staff, we were crowned Australian Sailing National Club of the Year! An outstanding recognition of the unstoppable 'when we can, we will' attitude of our members and volunteers to make the most of every opportunity.

It was an incredible moment for the club when we hosted an awards night earlier this year and handed out 72 special volunteer medals to celebrate those who made this achievement possible.

Our four pillars

When the club was founded in 1949 it started off as the Cruising Yacht Club of Victoria and later rebranded to Ocean Racing Club of Victoria with Ocean Sailing as our first pillar.

After the disastrous '79 Fastnet and '98 Sydney Hobart races, the club formally introduced sea Training as our second pillar.

Two years ago Membership was added as our third pillar. At the time there was a misconception that the club was better funded through crew fees than membership. This had the unintended consequence of declining the membership. With this change in focus of Membership, we now see the membership increasing to a new record level. Membership will ultimately strengthen the clubs' activities.



Marketing has been established as our fourth pillar and effective communications and promotion of what we do quickly raised the club's brand both locally and internationally with our media releases appearing regularly in World Sailing, Afloat Magazine, MySailing. A monthly newsletter is sent to more than 4,500 members, sailors, students and supporters of the ORCV and with improved and regular communication, we were able to increase our engagement across the whole sailing community. It is important to note our training attendees grew by over 50% this past year.

Pillar1 Ocean Sailing **Pillar 2** Training **Pillar 3** Membership **Pillar 4** Marketing

Positioning

The ORCV holds a unique position within the sailing community that has not been well understood by some bay clubs. For the last two years, we have been trying to get the message out that the ORCV does not compete with our partner clubs, but rather we compliment them.

We want to be a part of each club as the Offshore Group in the same way as a club's internal groups ie OTB committee, Social committee, Cruising group etc.

Together we provide an extension to their members' engagement and grow their active sailing fleets, through destination ocean racing and ocean training programs.

Building Partnerships

In March this year for the 50th King Island race, I had the pleasure of having onboard the Commodore of the Derwent Sailing Squadron, Nick Connor and the Commodore of the Mercy Yacht Club, Terry Travers along with Glen Stanaway from Australian Sailing. This was a fantastic opportunity to build on our strong relations with our Tasmanian destination clubs.



Commodores: Nick Connor (DSS), Rod Templeton (KIBC), Grant Dunoon ORCV, Terry Travers (MYC) next page

From the ashes, positives happen

In March this year, the ORCV van was stolen and burnt out. Insurance only covered \$8,000 for the vehicle and a further \$8,000 for the contents. With a very strong secondhand market, it was not possible to find a reasonably priced van. With community support plus the insurance payment, a campaign was established to raise \$90,000. We have now purchased a new VW T6 Transporter van and are in the process of fitting it out. The van will be in Devonport and Hobart this year so please take some time to visit the van and see what an amazing community effort has achieved.

Honouring the history of our races

The 50th Melbourne to Hobart fleet entries are looking very strong, every yacht will receive a battle flag together with Sir Donald Trescowthick donating gorgeous participation medals for everyone taking part. The medals are substantial and will be sure to have pride of place on everyone's mantle. Sir Donald was one of the founding members and in the first 20 years of the race, was instrumental in its development. We hope to have Sir Donald Trescowthick firing the starting cannon.

It has been a privilege to be part of an organisation that has been driven by the members to grow and develop a sailing community. Thank you for your support and I look forward to continuing as a volunteer.

I look forward to seeing you on the water, or at our next event.

Regards
Grant Dunoon
Commodore



2021 ORCV COMMITTEE

Creating Pathways

Officers

Commodore - Grant Dunoon

Vice Commodore - Justin Brenan

Rear Commodore - Jeremy Walton

Hon. Secretary - Edel Doyle

Hon. Treasurer - Simon Dryden

General Committee

Tim Boucaut

Jill Blunsom

Glenn Fitzgerald

Jeff Sloan

David Taylor

Ryan Blackstock

Cyrus Allen



FINANCIALS

The Details

Profit & Loss

		2022	2021
Income	Membership	\$ 83,042.20	\$ 61,770.38
	JobKeeper / Grants	\$ 3,500.00	\$ 61,650.00
	Sponsorship	\$ 4,500.00	\$ 2,000.00
	Clothing Sales	\$ 9,046.44	\$ 109.09
	Race Fees	\$ 65,544.36	\$ 75,465.79
	Training Income	\$ 105,351.89	\$ 111,378.44
	Interest	\$ 203.15	\$ 1,239.52
	Rental Income	\$ -	\$ 11,057.55
	Van Donations	\$ 69,597.52	\$ -
	Sundry Income	\$ 474.41	\$ 1,881.41
	Total Income	\$ 341,259.97	\$326,552.18
Expenses	Direct	\$ 72,737.60	\$ 62,163.99
	Office/Admin	\$ 149,504.11	\$ 134,555.40
	Total Expenses	\$ 222,241.71	\$196,719.39
Operating Profit		\$ 119,018.26	\$129,832.79
Other Income	Profit on Sale of Property	\$ -	\$ 319,646.37
	Dividend Income	\$ 24,319.61	-
Other Expenses	Loss of Sale of Shares	\$ 6,968.31	-
	Unrealised Loss	\$ 58,291.27	-
	Advisor Fees	\$ 5,356.83	-
Net Profit / Loss		\$ 72,721.46	\$449,479.16

Balance Sheet Summary

	2022	2021
Current Assets	\$ 330,221.13	\$ 992,883.42
Other Assets	\$ 710,423.19	\$. 5,812.26
Fixed Assets	\$ 295,299.85	\$ 249,382.09
Total Assets	\$1,335,944.17	\$1,248,077.77
Liabilities	\$ 71,854.36	\$ 56,709.42
Net Assets	\$1,264,089.81	\$1,191,368.35
Equity	\$1,264,089.81	\$1,191,368.35



INVESTMENTS

As agreed and discussed during the 2021 AGM, the investment committee commenced investing the proceeds from the Footscray office property, cash holdings and term deposits, consistent with the investment policy established.

The volatile market environment, triggered by higher than expected inflation and faster than anticipated interest rate increases, has presented both challenges and opportunities.

While the investment return over the period reflects weaker conditions for share markets generally, the ORCV's investments have outperformed broader sharemarket returns. This has been achieved by investing in the portfolio during periods of weakness, which has the effect of lowering our average entry price.

Income generated from the portfolio over the period compared favourably to the rental income previously received from the Footscray property, especially in light of the capital expenditure required to keep the property tenanted.

How the funds are invested (30th June 2022)

Asset Allocation Summary	\$ Value	% of Total
Australian Shares	414,900.35	58.95%
International Shares	121,869.61	17.32%
Real Assets	0.00	0.00%
Alternatives	0.00	0.00%
Interest Rate Securities	0.00	0.00%
Cash & Term Deposits	167,050.09	23.73%
Grand Total	703,820.05	100%

Portfolio Returns

inception to 30 June 2022

--6.8% (\$46,180)

Total return after fees and income

\$19,707 Income generated from investments

Updated Portfolio Returns

to 15 September 2022

-3.7% (\$27,795)

Total return after fees and income

\$27,629 Income generated from investments

Please Note: Portfolio inception date is 19-9-2021, representing the date that the first funds were invested.

2021-22 SAILING SEASON

How fantastic was it that after disrupted years we managed to conduct a full series of races in the 2021-2022 season.

Participation varied by race as families had to choose between sailing and the returned ability to be able to travel and see loved ones. However, as you can see from the numbers below, we again had strong participation over the season as the ORCV continues to grow fleet participation.

Racing to Tasmania last Christmas was pure effort to have crews and boats ready for when the borders lifted two weeks prior to racing and then managing all the protocols of entry.

Yachts Started

Cat 2 Racing

Melbourne to Hobart	9
Melbourne to Devonport	4
50th Melbourne to King Island	38

Cat 3 Racing

West Offshore Products Coastal Sprints	29
Apollo Bay	32

Bay Passages

Cock of the Bay	84
Double handed	20
Winter Series	57

The Coastal Sprint Series continues to achieve its objective of getting increasing participation, providing a pathway to offshore racing and expanding the overall fleet.



To me the highlight of the season was the 50th King Island race, as always, the team at the King Island Boat club put on a fantastic welcome for us and who will ever forget the sight of all those Lobsters lined up as prizes!

The Season ahead looks even more promising for the ORCV. The Rudder Cup has been moved to the Melbourne Cup weekend to give this Iconic race that we have the honour to host its own weekend. Already we have 28 yachts entered, the most I can remember for many years.

Then we move onto the 50th Hobart, which already has 58 yachts entered. This is the race to be in, I can only imagine at this stage what the atmosphere is going to be like at the start and then at the end of the race with all the crews in Hobart. Make sure you are part of it and enter now if you have not already.

It keeps coming, 2023 will see the running of the 70th Apollo Bay race, and I expect that this will attract a record fleet for the club.

I need to acknowledge all the people behind the scenes that make the races happen for all of us. The Sailing Committee, The Race Directors and the Incident Management Team:- Justin Brennan, Simon Dryden, Ryan Blackstock, Pete Chalkley, Peter Davison, Andrew McConchie, Tyson Smallman, Ray Shaw, Cameron Meade, Jeff Sloan, Cyrus Allan, Patricia Peart, Neville Rose, Don Fraser, Rik Head, Bruce Reidy with the ongoing support of ORCV office personnel.



I would also like to take this opportunity to thank the Marketing Team of Tim Boucaut and Delma Dunoon for the support they have given sailing and me over the last years. The hospitality we receive at the destinations is due to the countless hours they put into making the events happen. To give you an example of exactly how much they do, they stated the planning for this year's 50th Hobart in February!

Paul Roberts will be the new Rear Commodore and Sail Captain for the club, he will be well supported by all of the people mentioned above as he moves into the roles.

I look forward to being the Race Director for this year's Devonport and Hobart races and to seeing you on the Start Lines and at the Finish of these 2 iconic races.

Lastly, I would like to take this opportunity to thank Grant Dunoon for his support over the last 2 years.

Jeremy Walton
Rear Commodore / Sail Captain

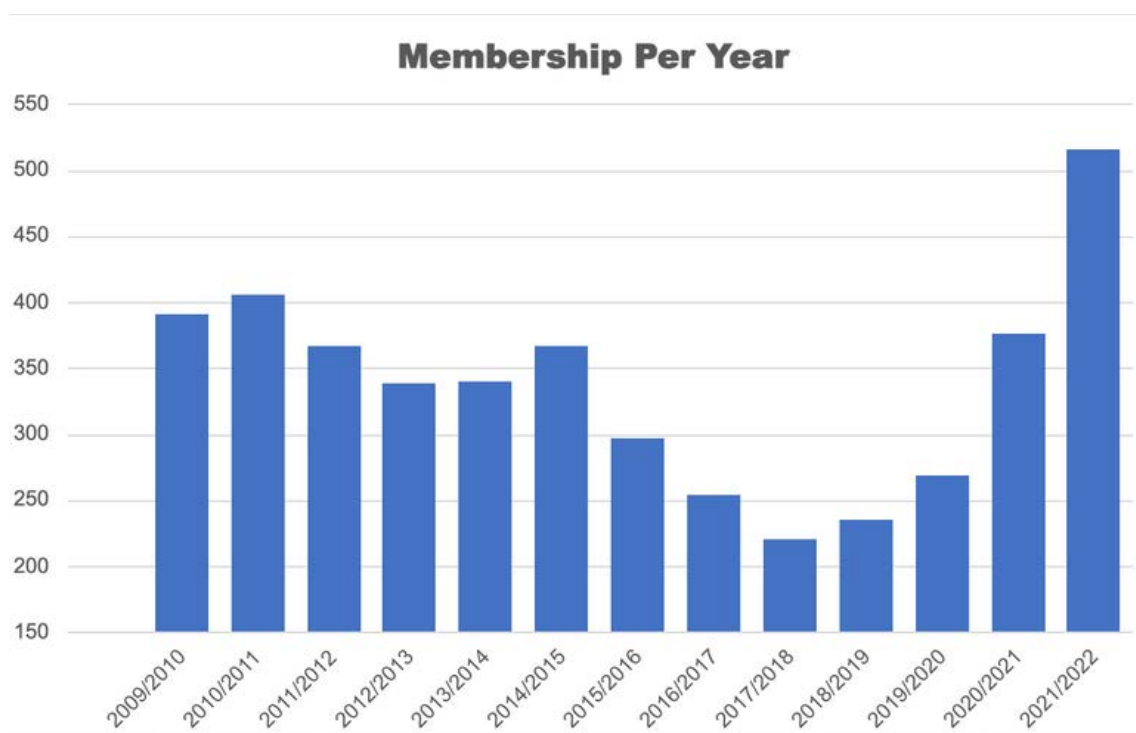


"The West Club - who dare to go west of King Island on the 2021 Melbourne to Hobart Race.
For those brave enough to dream and believe
'West is Best' and Do it"

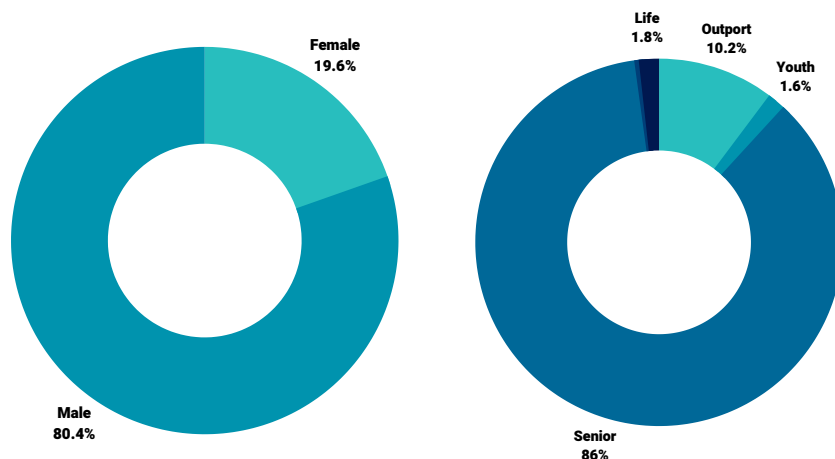


2022 MEMBERSHIP

Building - Engaging - Providing Pathways
A record level of Membership



35% Growth compared from 2021

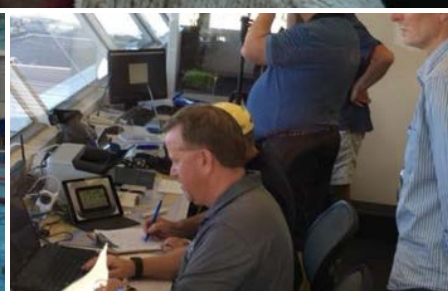


LIFE MEMBERS

The highest award

Freddie L Cook
W.L. (Bill) Wakefield
Dr Frank (Bushy) Bennell
Jack Livingston
Ron Elliot
Stan W Gibson
Henry H Blake
Ron Langman
Warwick Hoban
Ken Black
Ken King
Ron White

Lionel Wish-Wilson (Mersey Radio)
David Spriggs
Robin Hewitt
Peter Clancy
Don Fraser
Noel May
Simon Dryden
George Shaw
Ray Shaw
Neville Rose
Angus Fletcher



2022 ORCV TRAINING

The training team have had a remarkable year contributing just under \$76K of profit to the club.

The training team have continued to adapt finding solutions to the ever-changing restrictions of the past 12 months. The team and volunteers have continued to find solutions for our members with highlight being:

Transition to online theory- Safety & Sea Survival Course. During the past 12 months, the course theory content has been converted to engaging self-paced and online for both courses. This has reduced the face-to-face time to only one day which has had an enormous impact on the instructor and volunteer time.

Beyond the Bay Mentored Program - is in session and we have had a great response with 37 students of which 15 own boats.

Member knowledge webinars - seven topics were offered in these short webinars to educate and engage with ORCV members.

I would like to thank the ORCV office, the volunteers, and the instructors for their dedicated support of the ORCV training team.

Simon Dryden
Head of Training

TRAINING ACHIEVEMENTS

Launched Self Paced Online Theory for Safety & Sea Survival Course, with online content for some courses still developing.

- Navigation Fundamental: 1 Group over three nights
- Webinar Series - 7 sessions over 8 nights
- Weather Fundamental: 1 Group over 3 nights
- KISS Training 3 courses over 3 sessions
- Safety & Sea Survival Courses 4 courses of each full and refresher courses
- Bowman Course - 1 Group over 3 sessions
- Rip Tour - 1 Tour, refined and revamped
- Beyond the Bay - 9 month program over 16 sessions
- Race Director training
- Incident Management Training

RENEW ORCV

Turning tragedy into a positive outcome.

Our ORCV van was stolen and burnt out in March 2022. The ORCV van is critical for monitoring race fleet activities and communicating with all interested parties before, during and immediately after every race. It's our clubhouse on wheels!

The club pulled together to fundraise in order to replace the van by November 2022 in time for the 50th Melbourne to Hobart race.

The replacement ORCV van will feature again an image of a racing yacht and will travel to all race destination ports (Hobart, Devonport, Stanley, Grassy Apollo Bay) and local and regional training events. A Race Director's desk, a bunk made for the long waits, and all the facilities to support radio and computing equipment, including aerials and 12V/240V inverter will be installed.

Prior to a race, a lot of equipment, including printer, binoculars, compass, charts, Internet connectivity and tea/coffee facilities are all loaded onboard. This allows the occupants to communicate with the fleet and produce interim reports and race results for displaying on the web. There are so many who contributed cash to the project including:



FUNDRAISING DONORS

Thank you

Donations over \$5,000

Grant & Delma Dunoon, Anonymous, David & Elizabeth Findlay, Stuart Richardson, Holly Fletcher (in memory of Angus Fletcher), Sandringham Yacht Club

Donations of \$1,000 to \$4,999

Glenn Fitzgerald, Mersey Pharmacy, APS Foundation, Anonymous, Lisa Hennessy, Retired Anonymous, Anonymous, Anonymous, Brian Pattinson, Anonymous, Steven Fahey, Charles Meredith, Peter Little, Philip Mclean, Bernard & Sarah Allard, Ronstan, Martha Cove Yacht Squadron

Donations Up to \$999

Tim Boucaut, Greg Clinnick, Sinjen, William Potter, Anonymous, Anonymous, MB Drive School, Anonymous, David Helmore, Richard Beale, Lawrence Ford, Alex Macnaughtan, Neil Hawker, Harry Leggett, Richard Finney, Richard Beale, Adam Manders, Rosie Colahan, David James, In Systems Pty Ltd, Niesje Hees, Anonymous, Wendall Raven, David Sturge, Hugh Halliburton, Anonymous, Amanda Lithgow, Industrial Diesel & Controls P/L, Robert Coco, Anonymous, Mancon Projects P/L, Luke McGregor, Aidan Geysen, Leo Cantwell, Antony Perri, Geoff Onions, Ben Frecheville, Catherine North, Tony Walton, Greg Winnett, Gus Dawson, Stuart Johnson, Gerry Cantwell, John Kint, Andrew Roche, Anonymous, Mark Welsh, Acacia Consulting Services, James Heywood & Vanessa Twigg, Swanson Surveying, Barry Grogan, Damien King, Anonymous, Ann & Anthony beck, Anonymous, Terry Van Iersel, Mark Cunningham, Jeff Sloan, Joanne Harpur, Richard Wolf, Anonymous, Fresh Aesthetics for Life, Anonymous, Outdoor Living Direct Pty Ltd, Elique Douady, Andrew McConchie, Jason Close, Nicholas Brown, BR&SM Webber Pty Ltd, Anonymous, Anonymous, Peter Dowdney, Roman Machefer, Marinus van Onselen, Anonymous, Insight Building & Design.

Donations in Kind and Time

Rik Head, Ray Shaw, Simon Dryden, Tim Godbert, Don Fraser, Leeton Hulley, Dennis Hambleton, Steb Fisher, BMPPro, with this list not quite final as yet as van is still being converted.



2022 VOLUNTEERS

A big thank you

The last year has been another example of where our volunteers have given their time in all areas of the club whether that be sailing, training or member service-related activities.

Volunteering plays a critical role in our great club and we are dependent on volunteers to keep our club functioning. So a big thank you to all of those who have volunteered this year!

Volunteering is a great way a feeling a greater belonging to the club & potentially learn some new skills. The club is always on the lookout for more volunteers for a variety of roles so if you are interested in volunteering, please contact us. Thank you to our 90+ volunteers

Aiden Geysen	Dr Rosie Colahan	John Wemyss	Nick McGuigan	Ryan Blackstock
Andrew McConchie	Edel Doyle	Justin Brenan	Nigel Cuniffe	Rocky Liu
Bill Marchbank	Eleanor Duggan	Liah Hunter	Noel May	Sally Williams
Brendan Boyle	Elke Kellis	Marg Goddard	Paul Buchholz	Simon Bell
Bruce Reidy	Gary Tomlins	Mark Welsh	Paul Pascoe	Simon Dryden
Cam Mead	George Shaw	Martin Vaughan	Paul Roberts	Steb Fisher
Cath Hurley	Glenn Fitzgerald	Mary-Alice Tedstone	Paulina Hryniewiecka	Stephen Cheney
Catherine North	Grant Dunoon	Matt Fahey	Peter Chalkley	Steven Fahey
Craig Jackson	Helen McRae	Matthew Ross	Peter Davison	Sue Leaper
Cyrus Allen	Hugh Halliburton	Michael Coulter	Peter Dowdney	Terry Barridge
David Hewison	Jeff Sloan	Michael Currie	Ray Shaw	Tibet Donati
David Richardson	Jeremy Walton	Murray Cardwell	Rik Head	Tim Boucaut
David Schuller	Jill Blunsom	Murray Erwin	Robert Date	Tim Fowler
David Taylor	John Donati	Nadine Tabak	Robert Tanner	Tim Godbert
Deanne Colledge	John Spencer	Neil Butler	Robin & Val Hewitt	Tricia Peart
Delma Dunoon	John Weatherley	Neville Rose	Robyn Brooke	Tyson Smallman
Donald Fraser				



MARKETING

ORCV is dedicated to promoting ocean sailing, growing its participation, provide sea safety programs and value to our members. Our vision is to provide ocean sailing opportunities for all.

ORCV media positively promoted nine sailing events and seventeen training including eight Discover Sailing courses, achieving very impressive results in the past year.



273 yacht



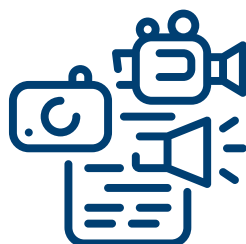
2000+ crew



650+ students



15% social media growth 1.5 million viewers & 500K readers



Increasing the number of people engaged with sailing via social media is a key objective. ORCV is consistently placed in the top 5 of Australian Sailing's 280 monitored clubs nationally for publishing and most engaging content on Facebook monitor analysis for engagement.

We have enhanced public and commercial interest and generated significant publicity for sailing using a mix of print, online, radio and television with high-quality images.

ORCV won the Australian Sailing National 2021 Sports Promotion Award as well as the 2021 National Club of the Year.



SHE SAILS

Celebrating Women and Girls in Sailing

Thank you to Elke Kellis who was our previous SheSails Rep until the start of this year.

The ORCV provided supporting services to the QCYC Keelboat Introduction to Sailing Savvy (KISS) program including specially created presentations and inclusion in the Beyond the Bay Practical Radio and Engine training sessions.

We had 15 women skippers and navigators join the re-sail race. Congratulations to see Sarah Allard winning on PHS and back racing again.

With roughly 20% of the ORCV membership being women, it's great to see currently 3 women skippers signed up for the upcoming 50th "Westcoaster" Melbourne to Hobart.

Future:

Survey to better understand how ORCV can support our female members

Have an ORCV boat entered in the Port Philip Women's Skipper and Australian Women Keelboat Regatta.

Increase female representation on the active committees that shape the future direction of the ORCV, e.g. general committee, sailing committee, race directors, training and incident management teams.



THE NEW TEAM

Cyrus Allen - 2022 Incoming Commodore

Given the unprecedented challenges faced by all organisations over the last two years, I don't think we can overstate the outstanding achievements made by the ORCV team in terms of sailing participation, training and capability delivery and membership growth. Logically, our path forward should be defined as much by 'keep doing what is working well, together with deepening our focus on volunteers, diversity in sailing and operational efficiency.

My vision for the organisation is to continue to build our reputation, relationships and delivery capability as the 'offshore sailing committee for all clubs around Port Phillip Bay, with Members, Volunteers, Marketing, Training and Sailing as our five core pillars.

Membership has grown strongly over the last two years. Under the leadership of Tim Boucaut together with Delma Dunoon's extraordinary contribution, the ORCV Marketing team have done a wonderful job building awareness, interest and engagement in ocean sailing. They will continue their critical work in helping grow our member base and promoting our sport more widely across the community, with key programs to encourage existing and new-to-sport sailors to join the ORCV on the back of a wide program of sailing, training and engagement activities.

Volunteers - the bedrock of our organisation - will be a particular focus of Vice Commodore Jeff Sloan, as we recognise the wide range of skills and capabilities our members bring to the table in supporting and growing ocean sailing.

Our Training program - under the ongoing leadership of General Committee Member Simon Dryden - will continue to deliver a full range of programs aimed at developing the skills and knowledge for safe, enjoyable and competitive offshore sailing. A key component of this will be continuing to invest in hybrid learning approaches - so ably implemented by former Commodore Martin Vaughan - to expand the reach of these programs and optimise learning outcomes for participants.



We are very fortunate to have a sailor of Paul Robert's calibre taking up the mantle of Rear Commodore/Sailing Captain. Under Paul's leadership, our Sailing program will continue to deliver a wide range of race events including our marquee Category 2 events to King Island, Devonport and Hobart.

Across the spectrum of activities within the ORCV and with a particular focus on diversity in ocean sailing, I will be championing programs and initiatives that help grow interest and participation. This includes strengthening our working relationship with the SheSails program, developing targeted ORCV Sponsorships aimed at less-advantaged individuals who want to get into the sport, and working to increase youth (younger) participation in our sport.

As mentioned above, our relationships with Sailing Clubs around the bay will continue to be a key priority. The ORCV exists to help its members experience offshore sailing as an extension to their club sailing programs. As such we will continue to invest in new programs such as the free Man Overboard (MOB) training initiative, as well as the highly successful Bowman's course that builds key skills across the sailing community.

An important part of our extended ORCV family is those organisations and individuals critical to ensuring safe sailing events. These include the Water Police, Coast Guard, Marine Radio Victoria, Kordia, and Tas Maritime Radio. Recognising the valuable contribution of these organisations, we will continue to deepen our engagement and relationships with them.

And we will of course continue to maintain a focus on generating positive surpluses through Club activities as the basis for ongoing investment in program development, delivery and great member outcomes.

Lastly, I'd like to recognise the incredible work of our team of amazing people and thank them for their selfless dedication and support. I look forward to working closely with this dynamic and talented team to continue to deliver on ORCV's vision of being the pre-eminent offshore racing club in Australia.

Cyrus Allen
2022 Incoming Commodore



© Sire

THOSE WHO SUPPORT

Sponsors - Supporters - Partners
Thank you

Sponsors



Supporters



MICHAEL CURRIE



Partners



merseyyachtclub



Apollo Bay Sailing Club
"Celebrating 25 Years of sailing in Apollo Bay"



Port Fairy Yacht Club





ORCV is dedicated to promoting ocean sailing, growing its participation, providing sea safety programs and value to our members.

Support the ORCV by joining as a member

www.orcv.org.au/join

Learn more about the ORCV Programs

[Racing Calendar](#)

[Safety & Sea Survival Courses](#)

[Weather Courses](#)

[Navigation Courses](#)

[Bowman Course](#)

[Other Courses](#)

[Membership](#)

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